

BLACK SATIN
The Return of Beautiful Music

2018 The Olympian
BEST
of **SOUTH SOUND**
FINALIST



The Finest Retro-Standards and
Smooth Jazz Band
in the Pacific Northwest

We perform 1930s through
1960s Pop and Jazz Standards

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Steve Bartlett Christy Montermini Mike Shea Paul Duncan Smoke

Typical Black Satin Evening Dress



We are a group of professional musicians dedicated to enhancing your business revenue

Why you need us:

“Black Satin” exists only for one reason: Enhance your customer’s pleasure while they are in your establishment. We are an ambiance band. That means we entertain but not overpower. We uplift but not disrupt. We are subtle not brash. We elevate the mood of your customers and allow them to focus on enjoying themselves in your establishment. And, most importantly, we make your customers want to come back to your establishment again and again. Additionally, Black Satin was voted one of the top three bands in the South Sound prior to the COVID outbreak and Earned the Best of South Sound logo above.

We are unobtrusive: Too many bands that play dining venues or small bistros believe they are there to be the focus of attention. We know better. We know customers are there to talk, meet with friends and loved ones, partake of fine food and drink, and enjoy each other’s company and do that in the business you worked hard to build. They can’t do that when the band is loud and overbearing. We provide a luxurious musical experience while remaining softly in the background. But know also that if you want us to crank up the music for dancing, We can do that, too!

We play music people want to hear:

People want to hear songs they know and they want to listen to them during quiet pauses in conversation. They want the band to be subtle enough to have a conversation. We understand this. Sophisticated and well-heeled customers prefer smooth jazz and romantic ballads drawn from well-known standards. Exactly what we provide and we are the only band in the area with the talent and skills to do this. We also perform ballroom dance music and our ballroom set list includes a wide variety of Waltzes (fast and slow), East and West Coast Two Step, Rhumbas, Tangos, Foxtrots and Cha Chas

We dress well to show respect for your customers, your business, and you:

You are proud of the work you have done to establish and promote your business. We believe your entertainers should reflect that pride and dress well while performing. All “Black Satin” performers wear coats and ties and/or gowns.

We are experienced professional musicians with Improvisational Skills: Collectively Black Satin members have over 150 years of musical experience. Most of the band have degrees in music. Some of our members have performed with major entertainers including Harvey Wickland of The Ventures and Lee Oskar of War. Our saxophonist has performed on several occasions at Olympia’s Washington Center for the Performing Arts as a soloist with the Johnny Lewis Big Band. We have exceptional improvisational skills to keep popular ballads and standards fresh and different every time we play them and we enjoy what we do.

We have the right mix of musicians to provide a full sound:

“Black Satin” is comprised of five professional musicians: Female lead singer, keyboardist and male singer, bass, sax/clarinet, and percussion. Banter is kept to a minimum. We are there to perform music and to entertain, not talk.

Please listen to a few samples of our music:

We have included samples of our music and a PDF of this brochure on a flash drive for your review and evaluation if you have gotten this brochure in hard copy. If you are reading this on our website at www.blacksatinmusic.com the sample tunes are available there also.

Business Details:

Our rate is \$333 per hour with a \$1000 minimum (except for New Year’s Eve when our rate is \$2000 for the evening) with 10 minute breaks each hour after the first hour. Black Satin performers receive a meal if the establishment serves food. We arrive two hours early, on time, for sound setup and audio check with our own audio and lighting. We do not mingle with customers unless you want us to do so. We do not drink alcohol during a performance. We leave quietly and discretely and it will appear as though we were never there. Thank you for evaluating our music and we sincerely hope we can be of service to you and your customers.



Black Satin
Mike Shea, Promotional Agent
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Sample Set List

Christy Vocals

Sway
Teach Me Tonight
Love is Here to Stay
Cry Me a River
Girl from Ipanema
L-O-V-E
All Of Me
Fly Me To The Moon
Route 66
Misty
Bésame Mucho
Look of Love
Moondance
Don't Know Why
Over the Rainbow
It's Only a Paper Moon
Summertime

Instrumentals

Stranger on the Shore
Nearness of You
Autumn Leaves
Satin Doll
Till There Was You

Paul Vocals

Smile
In the Wee Small Hours of the Morning
Just the Two of Us
I Just Want to Stop
Georgia On My Mind
Shadow Of Your Smile
It's Not Easy Being Green